

MBA  
PGDM

Placement 2011-12



**International School of Informatics & Management**

(Formerly India International Institute of Management)

# Think One Person Can Change The World ?

So Do We !!!

Who Are We ?

We are .....

A place where there is no end to discovering possibilities.....

A place to harness latent talents and to encourage initiative and creativity....

A place to make life-long friends.....

A place to share stimulating conversation .....

A place to encourage intuition, self-awareness, cross-cultural sensitivity and entrepreneurial skills.....

A place to cherish the Indian value system with focus on the Indian culture, traditions and heritage, imbibing the best of the West at the same time.....

A place to make a new beginning.....

A place where you live a lifetime each day.....

## Invitation from the Director

Greetings!

International School of Informatics & Management is the culmination of the dreams of its founders to provide a platform to the talented youngsters in the state to fulfill their professional aspirations.

Right from the beginning, the School has focused on '**nurturing excellence**' to develop '**complete students**'. For more than a decade, we have churned out managers who are IT savvy, professionally suave and highly motivated to win accolades by competing fair and square. Our MBA is a '**quintessential fighter**', braving all odds to achieve his aspiration.

All our students are '**unique individuals**' and yet they are similar in their deep dedication to learning, high achievement orientation and the desire to make a measurable difference in the business and world communities.

The core curriculum of MBA & PGDM Programme exposes the student to complex issues of corporate functioning beyond simple maximization of profits and shareholder value. Concentrated and in-depth knowledge of various areas is further available through carefully selected and planned elective papers in Marketing, Finance, IT, HR, Production and Operation Management, and International Business. All participants of the programme go into the corporate world armed with '**deep sensitivity**' to and an '**acute perception**' of the modern day corporations' role and responsibilities in the society as a whole.

In the last decade, many of our versatile students have joined leading businesses in the country and I am sure they are already doing your organizations proud. I have every reason to believe, this year too, you shall discover a wealth of skills, creativity, professionalism and enthusiasm in our young managers eager to spread their wings and soar to success. We invite you to visit our campus and support our fledglings in their first flight to glory.

We welcome you to our placement process and hope that you give our students the opportunity to make their place in the annals of achievers.



**Dr. Ashok Gupta**  
Director



## ABOUT MBA

International School of Informatics & Management popularly known as IIM awards the Master's Degree in management approved by AICTE and affiliated to RTU and Post Graduate Diploma in Management, duly approved by AICTE with a difference by striking a good balance between academic work and the rest of life. The entire learning process is focused on inculcating a habit of independent thinking and communicating ideas without hesitation so as to groom future managers and entrepreneurs with a global mindset and a strong foundation of core human values.

The MBA programme is designed to:

- establish the match between management theory and practice.
- develop the capacity for analysis and judgment.
- inculcate the zeal for individual excellence yet reinforce the importance of team work.
- enhance the ability to utilize the full potential of human and material resources.
- foster the spirit of inquiry to keep updated of the changing national and international scenario.

The programme provides the students a well balanced insight into quantitative techniques as Operations Research, Statistics, Business Economics, etc. along with Management Theories & Methodologies covering Operations, Strategy, Systems, Marketing, Finance and HRD with the aim of effectively integrating all.

### Programme Structure

The programme comprises 30 courses, which are of synergistic and integrative nature spread over Four Semesters.

### First & Second Semester

The first two semesters constitutes 16 courses over and above the case studies which is an integral part of the curriculum to enable the students develop an aptitude to analyse strategic initiatives of the companies and learn to predict outcome of strategy. At the end of second semester, students have to take summer projects in various organizations to provide them hands on experience in various functional areas of management.

### Third & Fourth Semester

The last two semesters constitutes 14 courses including presentation of the summer training project and Project Study reports which enhance practical knowledge and communication skills.

## ABOUT PGDM

The Post Graduate Diploma in Management is a two year Post Graduate programme in management, duly approved by AICTE, Ministry of HRD, Govt. of India. The PGDM curriculum is spread over 4 semester with an emphasis on general management subjects which will be covered during the first two semesters whereas the functional electives will be dealt with in the last two semesters. The Programme has been structured and developed in such a way that it balances conceptual, analytical, communicative and logical skills. The focus of the Programme shall be on development of business analysis, problem solving, decision making skills, positive attitude and enhancement of leadership qualities. The teaching and assessment methods deployed will create a participant driven learning environment. The total Programmes covered in PGDM(dual specialization) shall be 31 which are synergistic and integrative in nature. The total credits associated with the courses shall be 124. The first 2 semesters shall be devoted to 16 core courses encompassing various managerial functions over and above the case studies which shall be an integral part of the curriculum, enabling the students develop an aptitude and leadership qualities to be managers and effective strategic business partners.

During the second year the students will undergo internship and summer trainings with reputed organisations to gain hands on experience in various functional areas of management. The internship will, normally, be spread over 6-8 weeks. This exposure is a mandatory requirement for the completion of the Programme and is designed to expose the budding managers to various organisations, developing thereby, an understanding of job realities and application of managerial knowledge.

### Dual Specialization:

The students admitted to the PGDM Programme will be offered dual specialization in Marketing, Finance, HR, and IT & Systems. The course specialisation will be taken up during the second year of the Programme i.e. Third and Fourth semester. The total Programme work load shall consist of 10 elective courses and 5 core courses. The curriculum has been designed to enhance students' existing skills and to increase their potential for creating value in the world of business. The aim of the course is to provide participants with an education in the essential techniques of management; to extend the fundamental knowledge into various areas of specialization and to achieve a balance between academic rigour and exposure to wide variety of experience in commerce, industry and government. The Programme has been tailored keeping in mind the radical changes and development in business and organisational practices and industry expectations.



## PEDAGOGY

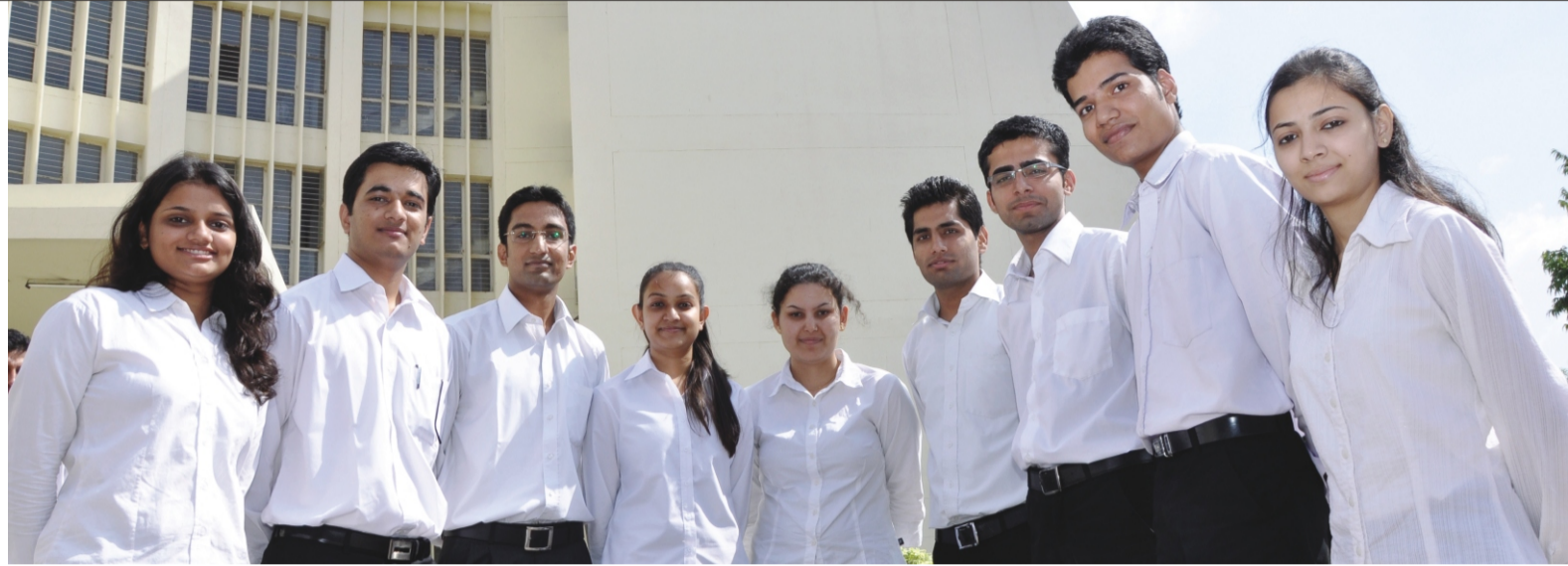
Professional education is not just learning but becoming. Management education, all over the world is passing through a paradigm shift which has been caused by the process of globalisation and information technology revolution. The delivery of curriculum & relationship of Management education with the students in the new millennium requires a fundamental change in its approach.

To facilitate a complete professional grooming of the students, experiential approaches are gaining greater acceptance over predominantly teacher-centric methodologies at IIM. An appropriate mix of lectures, case studies, seminars, group discussions, business games, role plays, simulation exercises, structured & unstructured team work, syndicate methods, sensitivity training, industrial excursions, in-basket exercises, incident method and group dynamics are used for effective learning. The emphasis is on involving the students in learning and helping them relate concepts and theories to business requirements.

Through these collaborative learning efforts students discover that success is more meaningful when shared. A notable feature of the pedagogy are the field-based projects that students undertake so that they develop a better insight into the workplace and business realities and thus prepare themselves for the challenging professional career.

The pedagogic approach is such that the students are stimulated & enriched by involvement in managing a plethora of academic & other activities. The students have an opportunity to gain hands on experience on the nitty-gritty of broadcasting through the Community Radio Station FM Radio-7 situated in IIM Campus. The students involve themselves in activities from conception of ideas to scripting and voiceover, building up on their ability of speech modulation and enhancing public speaking skills. Campus training & corporate exposure sets the runway for their smooth take-off into a bright future.





## THE CURRICULUM

### Semester-I

- Principles and Practice of Management
- Organizational Behavior
- Quantitative Techniques for Management
- Managerial Economics
- Management Accounting-1
- Marketing Management
- Business Environment
- Computer Applications in Management

### Semester-II

- Human Resource Management
- Financial Management
- Management Accounting-2
- Operation & Production Management
- Research Methods in Management
- Information Technology for Management
- Seminar on Contemporary Issues
- Comprehensive Viva-voce

### Semester III

- Summer Training Project Report
- Business Policy & Strategic Management

### Semester IV

- Business ethics and Ethos
- Project Management
- Business Laws
- Project Study

### Optional Groups for Third & Fourth Semester

#### Group A (FINANCE)

- Security Analysis & Portfolio Management
- International Financial Management
- Marketing of Financial Services
- Finance for strategic decisions
- Financial Derivatives
- Banking Services Operation

#### Group B (MARKETING)

- Advertising Management
- International Marketing
- Sales & Distribution Management
- Product & Brand Management
- Consumer Behavior & Market Research
- Marketing of Services

#### Group C (HUMAN RESOURCE MANAGEMENT)

- Training & Development
- Strategic Human Resource Management
- Leadership Skills & Change Management
- Human Resource Planning
- Employment Laws
- Performance Management & Retention Strategies

#### Group D (PRODUCTION AND OPERATION MANAGEMENT)

- Material Management
- Total Quality Management
- Production Planning & Control
- Operations Research
- Logistics Management
- Service Operations Management

#### Group E (INFORMATION TECHNOLOGY MANAGEMENT)

- Business Process Re-engineering
- System Analysis and Design
- Strategic Management of Information Technology
- Data Base Management
- Management Support System
- E-Business

#### Group F (TOURISM & HOTEL MANAGEMENT)

- Introduction to tourism
- Airlines Management
- Management of Travel agency and Tour Management
- Legal and Regulatory Framework of Tourism
- Hotel Management
- Field study and Project Report: Event and Conference Management



**International School of Informatics & Management**  
Post Graduate Diploma in Management (PGDM) (Second Shift)

**Semester - I**

PGM- 121	Management Accounting
PGM- 122	Marketing Management
PGM- 123	Organization Behaviour
PGM- 124	Business Environment
PGM- 125	Quantitative Applications in Management
PGM- 126	Principles and Practices of Management
PGM- 127	IT for Management
PGM- 128	Seminar on Contemporary Management Issues

**Semester - II**

PGM- 221	Financial Management
PGM- 222	Production and Operation Management
PGM- 223	Managerial Economics
PGM- 224	Human Resource Management
PGM- 225	Research Methodology in Management
PGM- 226	Business Policy & Strategic Management
PGM- 227	Business Communication and Soft Skills
PGM- 228	Written Analysis of Cases and Comprehensive Viva-Voce

**Semester - III**

PGM- 321	Summer Training Project Report
PGM- 322	Project Management and Appraisal

**Functional Electives (1)**

**Functional Electives (2)**

**Functional Electives (3)**

**Functional Electives (1)**

**Functional Electives (2)**

**Functional Electives (3)**

**Semester - IV**

PGM- 421	Corporate Governance and Business Ethics
PGM- 422	Entrepreneurship
PGM- 423	Business Laws

**Functional Electives (1)**

**Functional Electives (2)**

**Functional Electives (1)**

**Functional Electives (2)**

**Functional Electives (Marketing)**

**III (Any Three)**

PMM-321	Product & Brand Management
PMM-322	Consumer Behavior
PMM-323	Customer Relationship Marketing
PMM-324	Rural Marketing
PMM-325	Marketing of Services
PMM-326	Internet Marketing

**IV (Any Two)**

PMM-421	Retail Marketing
PMM-422	Integrated Marketing Communication
PMM-423	Sales and Distribution Management
PMM-424	International Marketing
PMM-425	Business to Business Marketing

**Functional Electives (Finance)**

**III (Any Three)**

PFM-321	Investment Management & Portfolio Analysis
PFM-322	Financial System and Capital Market Operations
PFM-323	Insurance Management

PFM-324	Banking Services Operations
PFM-325	Financial Derivatives
PFM-326	Fixed Income Market & Analysis

**IV (Any Two)**

PFM-421	Financial Services & Products
PFM-422	Retail Banking
PFM-423	Mergers & Acquisitions and Corporate Restructuring
PFM-424	International Finance & Forex
PFM-425	Legal Aspects of Banking & Insurance

**Functional Electives (HR)**

**III (Any Three)**

PHM-321	Organization Development: Nature, Origin and Process
PHM-322	Employee Recruitment and Selection
PHM-323	Compensation Management
PHM-324	Managing People & Performance in Organizations
PHM-325	HR Planning & Information System
PHM-326	Employment Laws

**IV (Any Two)**

PHM-421	Cross Cultural Management
PHM-422	Strategic HRM
PHM-423	Training & Development
PHM-424	Managerial Effectiveness
PHM-425	Industrial Relations

**Functional Electives (IT & Systems)**

**III (Any Three)**

PIM-321	Computer Applications in Management
PIM-322	System Analysis & Design Management
PIM-323	IT Strategy
PIM-324	Introduction to Database Management System
PIM-325	IT Consulting Management
PIM-326	Business Process Re-engineering

**IV (Any Two)**

PIM-421	IT Infrastructure Management
PIM-422	Software Engineering & Project
PIM-423	e-Business
PIM-424	Knowledge Management
PIM-425	Enterprises Resource Planning

**Functional Electives (International Business Management)**

**III (Any Three)**

PBM-321	Foreign Trade Policy of India
PBM-322	International Marketing Management
PBM-323	Global Financial Markets & Instruments
PBM-324	Foreign Language for Business-I (German/ French)
PBM-325	Export-Import Procedures and Documentation
PBM-326	International Financial Management

**IV (Any Two)**

PBM-421	International Supply Chain Management & Logistics
PBM-422	Foreign Language for Business-II (German/French)
PBM-423	International Human Resource Management
PBM-424	Forex Management & Currency Derivatives
PBM-425	International Marketing Research



## PLACEMENT PROCESS

**Final Placements** are the end towards which the two year programme is directed. At

IIIM, placement is considered a very strategic activity. The Institute's Placement Cell comprising faculty and student representatives organises activities and events all round the year to attract corporate houses of repute to the campus. The Placement Advisory Committee of the Institute has eminent representatives from industry and academia.

IIIM always adheres to an employer-centered procedure for campus placement. It respects the needs and expectations of the industry in its attempt to secure good placement for the students. Consistent efforts are made round the year to groom students accordingly.

Campus recruitment at IIIM offers the organizations a wide choice of candidates and provides a platform for industry-institute interaction. The placement process of the Institute is fairly simple. The companies willing to recruit IIIM management graduates are required to fill in the Placement Response Form attached herewith, ensuring that it is complete in all respects, indicating the time of interview and other relevant details. Companies desirous of conducting on campus recruitment are requested to organise pre-placement talk followed by a suitable selection process. The Placement Cell of the institute can facilitate the selection process by sending across detailed curriculum-vitae of short-listed candidates on receiving such a demand.

Many organisations express a desire to interview short-listed candidates at their own location. In such a situation, the identified candidates are granted leave to appear for interaction at the location specified by the concerned organisation.

In order to facilitate the smooth conduct of the placement process, we request the interested organisations to kindly send us the duly filled placement response form at the earliest. All correspondence regarding the placement may kindly be addressed to:

The Director  
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## CORPORATE CONNECTIONS

- Accenture
- Amul (I) Ltd.
- Angel Broking Ltd.
- Apollo Tyres Ltd.
- Ashoka Leyland Ltd.
- Asian Paints Group
- Axis Bank
- Bajaj Allianz Securities Co. Ltd.
- Bajaj Auto Ltd.
- Bajaj Capital Ltd.
- Bajaj Tempo Ltd.
- Bank of Punjab
- Bata (I) Ltd.
- Berger Paints Ltd.
- Bharat Heavy Electricals Ltd.
- Bharti Telesoft Ltd.
- Birla Sun Life Insurance Company
- Birlasoft
- Blue Star Ltd.
- Britannia Industries Ltd.
- Cadburys (I) Ltd.
- Candico (I) Ltd.
- Cibaca (I) Ltd.
- Cipla Ltd.
- Capital IQ Ltd.
- CitiBank India
- Colgate Palmolive Ltd.
- Crayons Advertising Pvt. Ltd.
- Dabur (I) Ltd.
- Deutsche Bank
- 'E' Blue Ltd.
- EID Parryware (I) Ltd.
- Flextronics International Ltd.
- G.E. (IBC)
- GE Capital Services Ltd.
- GENPACT
- Glaxo Ltd.
- Godrej & Boyce Mfg. Ltd.
- Godrej Soaps Ltd.
- Goodlas Nerolac Ltd.
- Grasim Industries Ltd.
- Gwallior International Ltd.
- HCL Infosystems Ltd.
- HCL Technologies Ltd.
- HDFC Bank Ltd.
- HDFC Life Insurance
- Hewitt Associates
- HexaCom (I) Ltd.
- Hindustan Uni Lever Ltd.
- HSBC Bank
- IBM India Pvt. Ltd.
- ICICI Bank
- ICICI Prudential Life Insurance Company
- IDBI Bank
- i-flex Solutions Ltd.
- Impetus Technologies, Inc.
- India Bulls Ltd.
- IndusInd Bank Ltd.
- Global logic
- Infosys Technologies Ltd.
- JCT Fabrics Ltd.
- Kajaria Labs Ltd.
- Kanbay International, Inc.
- Kirloskar Ltd.
- KLG Systel
- Kotak Mahindra Bank Ltd.
- L & T Infotech
- LG Electronics Ltd.
- LipiData System Ltd.
- Lupin Labs Ltd.
- Mahindra & Mahindra Ltd.
- Maruti Udyog Ltd.
- MG Forestes Ltd.
- Max New York Life Insurance Co. Ltd.
- TechMahindra
- MICO Bosch Company Ltd.
- MRF Tyres
- Nestle (I) Ltd.
- NIIT Ltd.
- Nilkamal Plastics Ltd.
- Oracle Corporation
- Oswal Industries Ltd.
- Panacea Biotech Ltd.
- Pantaloon Retail India Ltd.
- Parle Products Ltd.
- Patni Computer Systems
- Pay Automota Ltd.
- Pepsico Ltd.
- Perot Systems TSI (India) Ltd.
- Pfizers Ltd.
- Planet Sports
- Polaris Software Lab Ltd.
- Pratham Software Pvt. Ltd.
- Rajasthan Patrika
- Rajasthan State Agency for Computer Services
- Rajputana Sheraton Hotels
- Raymonds Ltd.
- Reliance Infocom
- Reliance Money
- Reliance Mutual Fund
- RIICO
- SAP Labs
- Sapiant Corporation
- Satyam Computer Services Ltd.
- SBI Life Insurance Co. Ltd.
- Standard Chartered Bank
- Sun Pharma Ltd.
- Syntel Inc.
- Tata Consultancy Services
- Transport Corporation of India
- The Energy Research Institute
- Thomas Cook (India Ltd.)
- Torrent Pharma Ltd.
- US Technology
- UTI Bank
- Vadilal Industries Ltd.
- VGL Softech Ltd.
- Vodafone
- YES Bank
- Whirlpool Corp.
- Wipro Technologies Ltd.
- Wockhardt Ltd.
- Zensar Technologies



PROFILE OF STUDENTS FOR  
**FINAL PLACE** **me**NTS  
**MBA**



## Finance

## Student Details



### ALISHER

- 3/15/1988
- BBA
- Marketing
- Religare Securities
- A Study on Customer Satisfaction in Religare Security
- alisherkhan01@gmail.com
- 9783209375

### AMIT VIJAY

- 11/17/1989
- B.com.
- Marketing
- Anandratil securities pvt ltd
- Recent Trends in Share Trading
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- 09024773651



### ANAND TECKCHANDANI

- 9/2/1986
- B.com
- Marketing
- Punjab National Bank
- Credit Risk Management In Banks
- anand\_0209@yahoo.com
- 145-2627950 9667355106

### ANIRUDH SINGH SHEKHAWAT

- 10/20/1988
- BBA
- Marketing
- Finance
- Inventory Management
- ani\_shekhawat88@yahoo.co.in
- 141-2359029 9799521133



### ANJU RATHORE

- 11/24/1989
- BBA
- Marketing
- Sharekhan Ltd
- Basic Fundamentals Of Share Market
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### ANKIT SHARMA

- 9/29/1988
- BBA
- Marketing
- Ribtree Services
- An Industry Insight Of Portfolio Management Service
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#### NAME

- Date of Birth
- Summer Training unit

- Qualification
- Project title

- Additional Qualifications
- Work Experience

- Minor Specialization
- E-Mail

- Phone No.

## Student Details

### Finance



#### ANKUR KUMAR SONI

- 1/24/1988
- BE
- MARKETING
- Hindustan Zink Ltd.
- Ratio Analysis
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- 1483-225637 8104516173

#### ANUJ AGARWAL

- 1/16/1989
- B. com.
- Marketing
- Bank of Baroda
- Contribution of SME units to GDP and exports
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- 145-2427218 9571513130



#### APOORVA JAIN

- 7/20/1989
- B.com.
- Marketing
- Finance
- Financial performance of Rajasthan Financial Corporation
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#### ARUN KHANDAL

- 6/30/1990
- B.com.
- Marketing
- RIICO
- Non Performing Assets of RIICO
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#### ARUN KUMAR

- 7/13/1987
- B.Sc.
- Marketing
- ING Vyasa Life Insurance Pvt. Ltd.
- customer satisfaction with ING Vyasa & role of Sales Advisor
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#### DEEPAK KOHLI

- 5/4/1990
- BBA
- Basic knowledge of Computer like, MS word, MS excel, MS power point.
- Marketing
- SBI MUTUAL FUND, SBI
- Analysis of SBI Mutual Fund With Special Emphasis On Systematic Investment Plan
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#### NAME

- Date of Birth
- Summer Training unit

- Qualification
- Project title

- Additional Qualifications
- Work Experience

- Minor Specialization
- E-Mail

- Phone No.

## Student Details

### Finance



#### DEVENDRA KUMAR SHARMA

- 4/8/1987
- BBA
- Marketing
- Angel Broking
- Business Extension Programme
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#### DILIP METHANI

- 11/9/1989
- B.com.
- Marketing
- Bank Customer Relationship Management
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#### DIVYA MATHUR

- 10/29/1989
- B.com.
- MARKETING
- Shree Cement Ltd.
- Working Capital Financing and Cost of Capital

#### GAURAV GUPTA

- 2/15/1990
- B.Sc.
- Marketing
- Parle Products Pvt. Ltd.
- Financial Analysis of Parle Products
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#### HEMANT KUMAR

- 7/10/1988
- BBA
- Marketing
- Hindustan Copper Limited
- Cost Analysis and Inventory Control
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#### HEMANT KUMAR BIRLA

- 12/15/1988
- B.Sc.
- Computer Certificate & Certificate In Retail Management
- Marketing
- Fullerton India
- Study Of FICCL in used Car Market
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#### NAME

- Date of Birth
- Summer Training unit

- Qualification
- Project title

- Additional Qualifications
- Work Experience

- Minor Specialization
- E-Mail

- Phone No.

## Finance

### Student Details



#### HEMENDRA KUMAR SANGAI

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- B.Sc.
- Marketing
- Finance Department in Syndicate Bank
- Role of IT in Financial sector
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#### ITI ANGIIRA

- 1/21/1989
- B.com.
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- Anand Rathi
- Study of online share trading and its analysis
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#### JAISHREE PARWANI

- 12/31/1989
- B.com.
- HR
- Choice International Ltd.
- Online Stock Trading
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#### KAPIL BAHETI

- 4/21/1988
- B.com.
- Marketing
- Systematic Investment
- Research Report On Banking Sector
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#### KAPIL SWAMI

- 12/29/1989
- B.E.
- Marketing
- Reliance Life Insurance Ltd.
- Market Analysis Of NBFC Corporate Agents, Corporate Brokers, Mutual Fund Distributors, BPO/KPO In Company
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#### KISHORE KUMAR CHANDANI

- 8/25/1989
- BBA
- Marketing
- Shree Cement Ltd.
- Capital Structure Analysis of Shree Cement Ltd.
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#### NAME

- Date of Birth
- Summer Training unit

- Qualification
- Project title

- Additional Qualifications
- Work Experience

- Minor Specialization
- E-Mail

- Phone No.

## Student Details

### Finance



**LEENA MANGLIA**

- 2/12/1989
- BCA
- Marketing
- Bank Of Baroda
- Future Of Forex Derivatives In India Under Rbi's Latest Guidelines
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**LOKENDRA SINGH SHEKHAWAT**

- 1/19/1988
- BCOM
- Operation
- RIICO
- Analysis of Long term finance of RIICO
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**LUCKY ROHILLA**

- 11/20/1988
- BCOM
- Marketing
- Indusind Bank
- Marketing Of Banking Products
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**MAYANK BANSAL**

- 12/29/1988
- BBA
- HR
- Parle products pvt. ltd.
- Profitability Ratio
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**MOHIT CHURA**

- 3/8/1988
- BBA
- CA INTER , CS, DOEACC O LEVEL
- HR
- Finance
- Role Of Banks In Sme
- Bank Of Baroda, Credit Officer, 6 Months

**MOHIT JAIN**

- 1/8/1988
- BE
- Marketing
- India Advantage
- Services of India advantage and potentials customer of commodity
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**NAME**

- Date of Birth
- Summer Training unit

- Qualification
- Project title

- Additional Qualifications
- Work Experience

- Minor Specialization
- E-Mail

- Phone No.

## Student Details

### Finance



#### MONIKA KHANDELWAL

- 12/13/1987
- BA
- Marketing
- Sony India Pvt. Ltd.
- Retrail Auditing
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#### MONIKA PARASHAR

- 10/25/1990
- BCA
- Marketing
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- Capital Market
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#### MUKESH SHARMA

- 12/18/1987
- BBA
- Marketing
- Bonanza Portfolio Ltd. Jaipur
- Commodity Market
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#### NARENDRA HINGONIA

- 9/22/1986
- B.Tech.
- Marketing
- HDFC BANK
- Analysis of Financial product and Service Provided By HDFC bank
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#### NAROTTAM PURI

- 8/22/1983
- BBA
- Marketing
- Perival Securities
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#### NEENU AGARWAL

- 7/22/1987
- BA, M.A.
- Marketing
- Hindustan Zinc Ltd.
- Inventory Management
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#### NAME

- Date of Birth
- Summer Training unit

- Qualification
- Project title

- Additional Qualifications
- Work Experience

- Minor Specialization
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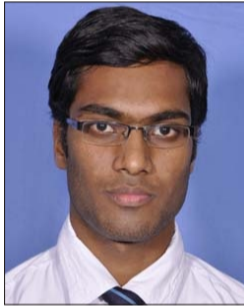


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# IIS INSTITUTIONAL NETWORK JAIPUR

*A Heritage of Vision • A Legacy of Innovation*



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#### Vision:

To be globally responsive and socially conscious, committed to innovation and creativity by developing and disseminating knowledge and practice for learning and resource use optimization. And to emerge as an organization with an optimal blend of value based growth and future preparedness, leading to prosperity of the society and nation at large.

#### Mission:

"We stand committed with a spirit of enterprise, will to succeed, zeal to grow and objective-achievement orientation through value based education for community at large by creating an environment of intellectual stimulus, scientific orientation and social responsibility".

#### Goals:

- To develop a comprehensive worldview in the students with respect for all forms of life and foster an environment where people work together and are motivated to succeed.
- To inculcate the zeal for individual excellence and yet reinforce the importance of team work.
- To support a proper harnessing of latent talents and to encourage the students to take initiatives.
- To provide an environment, in which the students and the faculty are driven by the spirit of enquiry in their quest for knowledge.
- To Enhance logical, creative and analytical skills.



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